



Leadership

TURAL ABBASOV




AN ARMY OF
SHEEP, LED BY
A **LION**, IS
BETTER THAN
AN ARMY OF
LIONS, LED
BY A SHEEP.

—ALEXANDER THE GREAT



EMILYSQUOTES.COM



WHAT IS LEADERSHIP?




A leader is one who inspires and motivates action; having a can-do personality and strong leadership skills is they key to leading the charge.



What is Leadership?

A simple definition is that leadership is the art of motivating a group of people to act toward achieving a common goal.

In a business setting, this can mean directing workers and colleagues with a strategy to meet the company's needs.



Definition of Leadership



What is Leadership

Leadership is the process of influencing people and providing an environment for them to achieve team or organizational objectives.

Leadership is...



= Leadership

Who is a Leader?

A leader is a person who has a vision, a drive and a commitment to achieve that vision, and the skills to make it happen



Managers

- Administer
- Maintain
- Control
- Short term view
- Ask How & when
- Initiate
- Accept the status quo
- Do things right

&

Leaders

- Innovate
- Develop
- Inspire
- Long term view
- Ask what & why
- Originate
- Challenge the status quo
- Do right things

Leadership vs Management

Leadership		Management
Visionary/ strategic thinker	Role	Enterprise builder/ productivity expert
Define purpose/ set direction	Focus	Nurture organizational structure/establish systems and processes
Create a mission statement	Approach	Deliver on the mission statement
Evaluate strengths, needs and marketplace	Methodology	Organize teams, plan budgets, set timelines and maintain quality
Inspire people/foster commitment	Style / tone	Develop talent/ solve problems
Reach long range goals and objectives	Outcome	Manage projects effectively and efficiently

- Shared Vision
- Lead Change
- Set Example
- Inspire People
- Empower People
- Honest
- Competent
- Forward Looking





Formal and Informal Leadership




Formal leadership

- Occurs when a manager leads by exercising formal authority.
- The exercise of formal authority through assigning duties derives, from the managers official position within the organization's hierarchy of authority.
- Any employee who is assigned a managerial position has the opportunity and responsibility to exercise formal leadership.



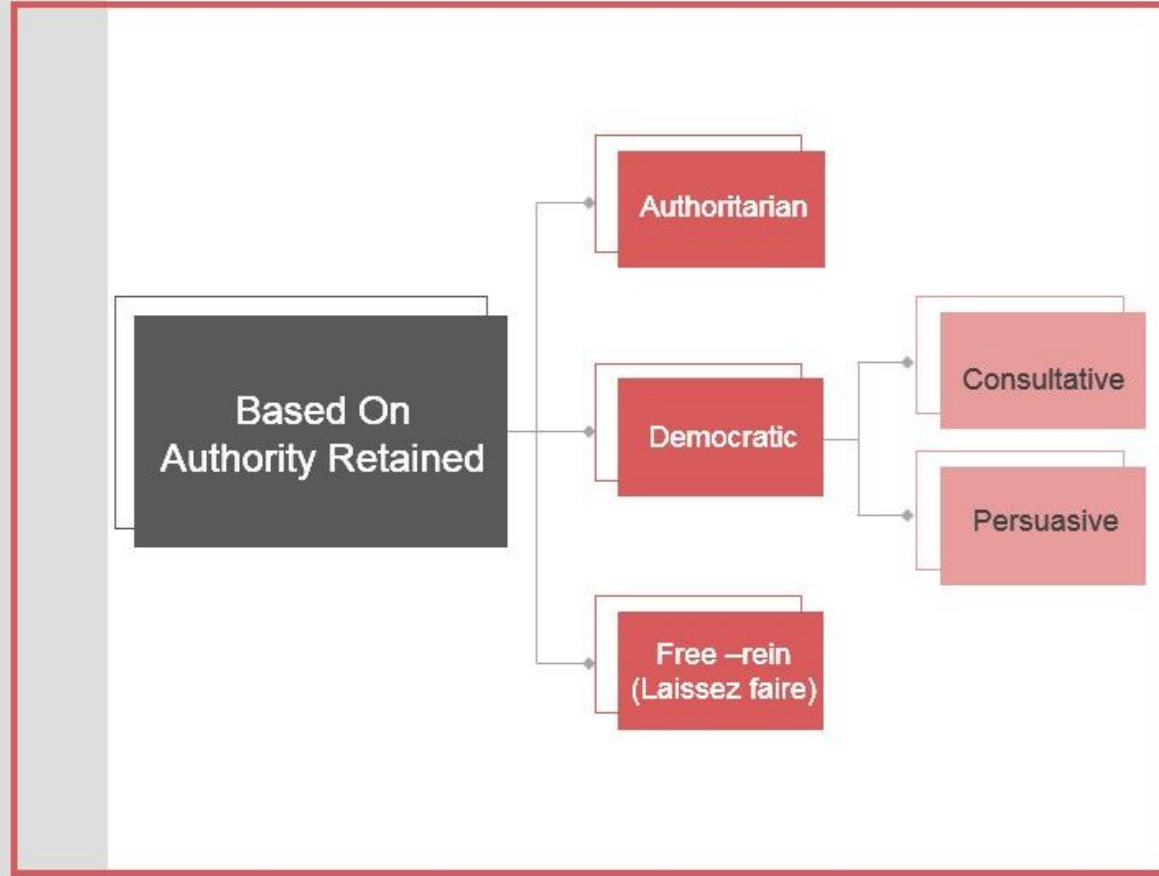
Informal leadership

- Arises when a person without formal authority is influential in directing the behaviors of others. Although not formally appointed or elected he becomes a leader through his actions or personal attractions.
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Styles of Leadership



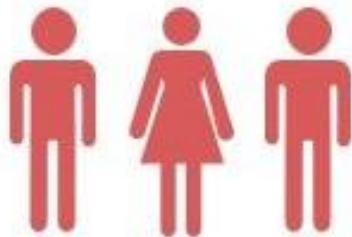
Leadership Styles based on Authority



Styles of leadership

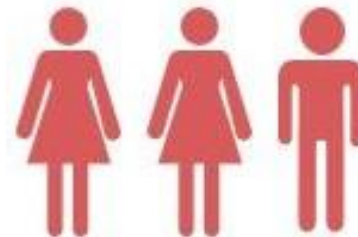
Autocratic

↓
Do This!



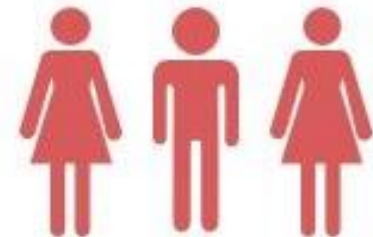
Laissez Faire

↓
Do this or that as you see fit



Democratic

↕↕
What do you think we should do?



Theories of Leadership





Leadership Theories

- Trait Theory
- The Managerial Grid
- Contingency Theory
- Leader Behavior Theory

Leaders: Born or Made?



Leaders are born not made:

Great Man theory and Trait theories believe that people inherit certain qualities and traits that make them better suited to leadership.

«To suggest that leaders do not enter the world with extraordinary endowment is to imply that people enter the world with equal abilities, with equal talents.» (Thomas Carlyle 1840)

Leaders are made not born:

Behavioral Theories believe that people can become leaders through the process of teaching, learning and observation.

Leadership is a set of skills that can be learned by training, perception, practice and experience over time.

Leadership learning is lifetime activity.

Good leaders seek out development opportunities that will help them learn new skills.

Leadership Quotes



“

If your actions inspire
others to dream more,
Learn more, do more
and become more,
You Are A Leader

Leadership Quotes



“
When women leaders like
me do not feel the
inequality, we tend to
forget that something is
not working.

Ida Auken



Thank
You